## SUMMARY OF 2001 **RESIDENTIAL MARKET TOTALS**

2001 Experience Year	Written Premiums	No. of Policies	Market Share *	EQ Premiums	No. of EQ Policies	Market Share *	% with EQ **
Total CEA Companies Total Residential Mkt (Excluding CEA)	3,104,304,502 1,148,630,203	5,960,693 2,156,803	73.43% 26.57%	429,533,010 231,733,839	832,440 453,542	64.73% 35.27%	13.97% 21.03%
Total Residential Mkt (Including CEA)	4,252,934,705	8,117,496	100.00%	661,266,849	1,285,982	100.00%	15.84%
Total Homeowners Market Total Rental Market Total Condominium Market Total Dwelling Fire Market Total Mobilehome Market	3,545,694,601 151,500,253 134,436,072 322,908,482 98,395,297	5,724,300 568,550 476,079 1,014,979 333,588	70.52% 7.00% 5.86% 12.50% 4.11%	585,030,091 7,066,966 29,081,891 28,013,159 12,074,742	942,412 79,519 128,279 51,947 83,825	73.28% 6.18% 9.98% 4.04% 6.52%	13.99% 26.94% 5.12%
Total Residential Mkt (Including CEA)	4,252,934,705	8,117,496	100.00%	661,266,849	1,285,982	100.00%	15.84%
California FAIR Plan Total Dwelling Fire (Excluding CA FAIR Plan)	56,328,342 266,580,140	176,300 838,679	17.37% 82.63%	7,194,599 20,818,560	9,375 42,572	18.05% 81.95%	
Total Dwelling Fire Market	322,908,482	1,014,979	100.00%	28,013,159	51,947	100.00%	5.12%

Market share represents the percentage of policies to total residential market except for the Total Dwelling Fire Market Section. \*

\*\* Percent with EQ represents the percentage of policies that also have EQ coverage. \*\*\* Due to rounding, totals in shaded area may not balance.